



## North America Latino Founders Club Letter of Intent

**Name:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

By signing this document I am stating my intent to pursue a NAL Founders Club position. In doing so I agree to adhere to all of the qualifications set forth in the North America Latino Founders Club document listed below. Any breach of these qualifications may put my ability to qualify for one of the Founders Club positions in jeopardy. I will keep in close communication with my Account Manager or Juan Gomez as I get close to qualification.

### **Qualifications – North America Latino Founders Club**

#### **1. Must be a Gold leader with 3 personally enrolled Premier Legs totaling 5,000 PV in volume each.**

##### **Requirements for each Premier Leg:**

- Each Premier leg must be a **new leg, of Latino decent, marked as Spanish language preferred**, starting on August 1, 2018 or later and would need to remain Spanish preferred keeping their Virtual Office in Spanish
- Spanish must be their first language (Portuguese not included)
- Executive qualifiers for Premier must also have Spanish language preferred and remain on that flag
- New Volume- Only volume starting on August 1, 2018 can be counted towards qualification.
- New Members- Any Wellness Advocate with an enrollment date prior to August 1, 2018 **cannot** be counted towards the Founders Club qualifications.
- A current Wholesale Customer **can be** upgraded to a Wellness Advocate regardless of enrollment date and count as one of the qualifying legs, however their volume will not add to the total because their enrollment was prior to August 1. No volume from Wholesale Customers or Wellness Advocates enrolled or upgraded prior to August 1, 2018 can be counted underneath the new leg. Your Premier and Executive qualifiers may be Wholesale Customers with an enrollment date prior to August 1, 2018 that have upgraded to Wellness Advocates after August 1, 2018.

##### **Qualification of Latino Volume:**

- Each **Premier** WA must be flagged with Spanish as their preferred language and be of Latino decent
- 90% of the qualifying organizational volume in each Premier leg must be in the United States, Canada, or Puerto Rico
- Qualifying Premier leg must be in different legs
- One Premier cannot count toward the qualifier of another qualifying Premier
- Personal enrollership of the 3 Premiers is required.



**2. Qualification months for North America Founders Clubs:**

- a. Three consecutive months as Gold with 3 qualifying Premier legs as outlined above to pre-qualify
- b. Must achieve the rank of Gold (3 Premier Legs) 10 out of 12 months during a calendar year and continue to maintain from their forward.
- c. In future years, the rank qualification to remain in the NAL Founder's Club will likely increase to Platinum and eventually to Diamond.

**3. 25 spots available**

**4. The 3 directly enrolled Premier legs must live within the North America Latino founders club boundaries:**

- Boundaries – United States, Canada, Puerto Rico
- US and Canada – Spanish preferred not required for founder, but will be required for qualifying legs and they would need to remain with Spanish as their main language in all systems

**5. The North American Latino Founder may reside in any country.**

- Anyone targeting a Founders Club position must sign a Letter of Intent to pursue these found spots and agree to strict adherence of the qualifications and rules.